

NamSys Annual Meeting

April 29th, 2021 11:00am Eastern time

Safe Harbor Statement

This presentation contains forward-looking information. All statements, other than statements of historic fact, that address activities, events or developments that the Company believes, expects or anticipates will or may occur in the future (including, without limitation, statements regarding estimates and/or assumptions in respect of revenue, cash flow, costs, economic return) constitute forward-looking information. This forward-looking information reflects the current expectations or beliefs of the Company based on information currently available to the Company. Forward-looking information is subject to a number of risks and uncertainties that may cause the actual results of the Company to differ materially from those discussed in the forward-looking information, and even if such actual results are realized or substantially realized, there can be no assurance that they will have the expected consequences to, or effects on the Company. Any forward-looking statement speaks only as of the date on which it is made and, except as may be required by applicable securities laws, the Company disclaims any intent or obligation to update any forward-looking information, whether as a result of new information, future events or results or otherwise. Although the Company believes that the assumptions inherent in the forward-looking information are reasonable, forward-looking information is not a guarantee of future performance and accordingly undue reliance should not be put on such information due to the inherent uncertainty therein.



namsys

"NamSys delivers technology to make cash processing more efficient, helping cash remain competitive with electronic payments."















Products

Retail



Cirreon Smart Safe

Monitors smart safe and recycler device in-store



Cirreon Banking

"Online banking" for commercial cash

Transportation



Cirreon Cash-in-Transit (CIT)

Tracks and optimizes the physical pickup and delivery of cash

Processing



Currency Controller

Processes and fulfills cash for stores, branches and ATMs

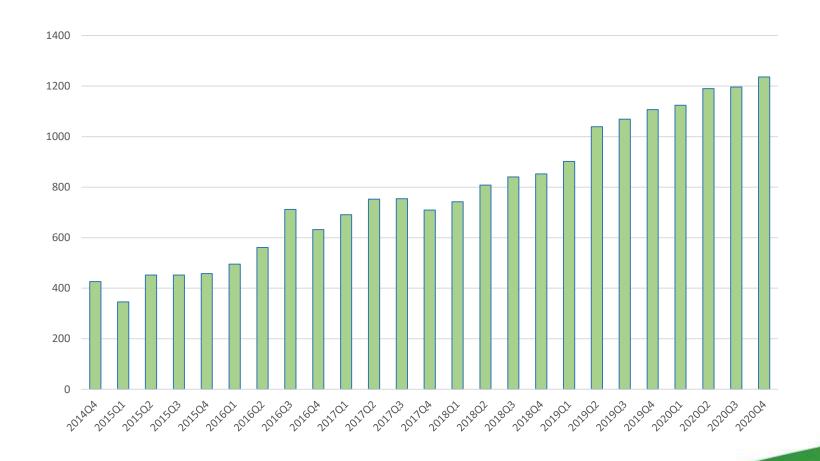


2020 in review

- Operating fully remote since March 2020
- **Revenue up 15**% (\$4.75MM versus \$4.118MM), 99% recurring
- Net income up 45% (excluding termination of long-term bonus plan, \$1.890MM versus \$1.298MM)
 - Terminated employee long term bonus plan
 - \$3.5MM in cash and short term investments (as on Jan 31, 2021)

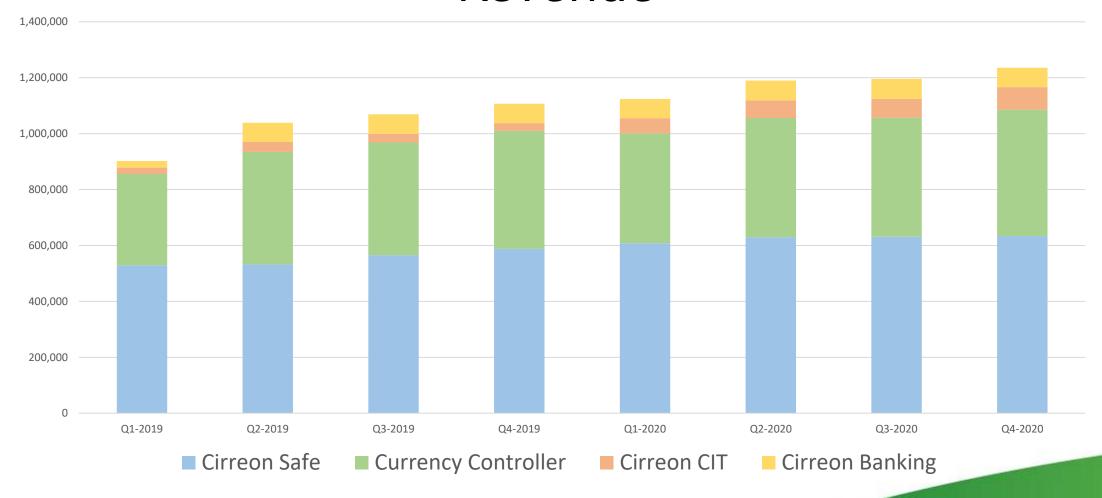


Historical revenue



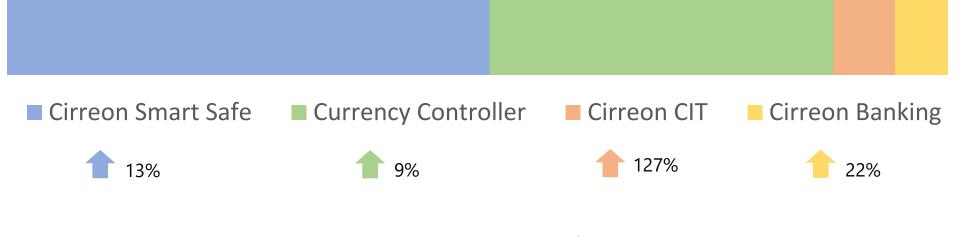


Revenue





Revenue mix

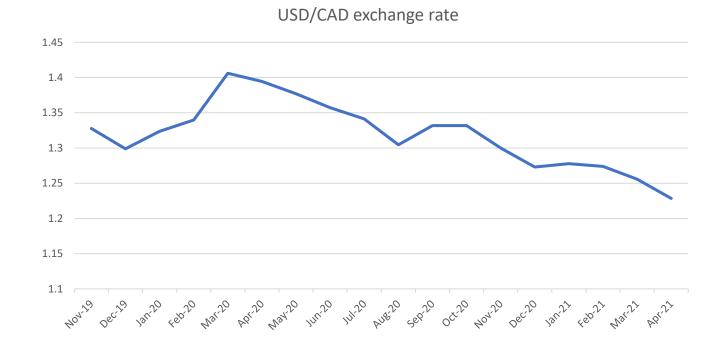


(FY2020 vs FY2019 YOY in CAD\$)



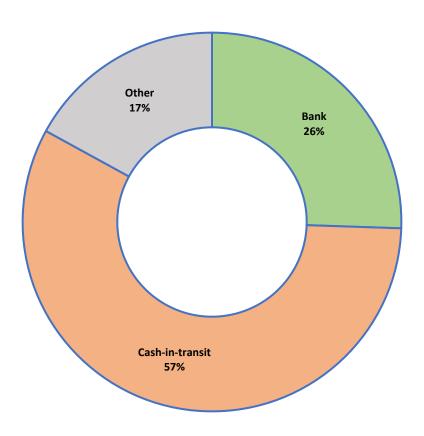
Exchange rate risk

- 95% of revenue is collected in US Dollars
- USD/CAD is down 12% (YOY as of Apr 29)





Customer mix







Questions and answers





Thank you for attending

